

# IMPACT OF NEXUS

"In NEXUS I have found a glimpse into the future of Memphis, with people of diverse backgrounds combining their collective wisdom and talents for the betterment of the community. My mentor provided me with his unique point of view which prompted me to look at issues outside of parameters based solely on my past experiences."

~**Jeb Fields - Protégé / Vice President / Commercial Advisors, LLC**

"Encouraging the development of new, capable and principled leaders for our city is critical for Memphis to thrive and be all that it can be. NEXUS has given me the opportunity to share some of my experiences while at the same time become encouraged myself about the potential class of rising leaders in the community. Developing a relationship with my protégé has been a privilege and a joy."

~**Barbara Prescott - Mentor / Vice President, Consultant & Licensed Professional Counselor / Allie Prescott & Partners**

"I've had the opportunity to participate in NEXUS as both a protégé and a mentor, and both experiences have challenged me personally and professionally. The sessions are timely and applicable, and the personal interaction provides a type of "support group" that is often missing within the traditional business community."

~**Sally Pace - Mentor and Past Protégé / Director of MemphisConnect**



"I was a protégé in the very first year NEXUS was introduced. Not only did I meet a great mentor but I was exposed to the community. I have built a network for which I am always indebted to NEXUS."

~**Sridhar Sunkara - Past Protégé / Director Information Systems / Center City Commission**

# KEYS TO NEXUS:

- **A mentor-driven program**, whereby the mentors commit to participate in the monthly sessions, to be trained in leadership alongside their protégé and to meet with their protégé once per month informally outside of the monthly sessions, arranged at the convenience of both.
- **Protégé recruitment** occurs through pre-existing mentor relationships or through MPACT Memphis. Both mentor and protégé attend an opening retreat and are required to attend at least seven of the nine monthly sessions.
- **Attend the opening retreat** which focuses on "Your Leadership Strengths." The opening retreat is said to be a highlight of the program and gives participants an opportunity to meet and connect.
- **Nine monthly interactive teaching sessions** led by several exceptional leaders from within the Memphis community and national executive mentor Bobb Biehl, founder of Masterplanning International.
- **A reasonable cost**, subsidized by corporate sponsors and private donations. The program fee is \$500 for mentors and protégés, and includes an opening retreat, curriculum materials and monthly dinner sessions. Scholarships are available through the Wilson Foundation Scholarship Fund.
- **A proven curriculum**, accredited through the University of Memphis and Christian Brothers University, covers the key elements every leader must master: Asking, Building, Communicating, Dreaming, Ethical Decision Making, Focusing, Funding, Growing, Leading Through Change, Mentoring, Motivating and Planning.

"I am convinced that mentoring is the most critical thing we can do today to prepare and protect the next generation of leaders."

~**Bobb Biehl - Executive Mentor / Masterplanning Group & NEXUS Speaker**

# CONTACT:

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[www.nexusleaders.org](http://www.nexusleaders.org)

**NEXUS**  
A PROVEN EXPERIENCE IN LEADERSHIP

Encouraging & Equipping the  
Next Generation of Community Leaders  
through Proven Mentor Coaching & Teaching

[www.nexusleaders.org](http://www.nexusleaders.org)

# OVERVIEW

## The program is called NEXUS:

A Proven Experience in Leadership, and it is impacting individuals and our city.

The need to encourage and equip the next generation of community leaders in Memphis is obvious to those who know our city best. Experienced leaders understand that leadership development is fundamental to ensure the positive growth and economic security of our community.

Second Presbyterian Church and MPACT Memphis jointly founded NEXUS in 2003 as a vehicle for the development and improvement of leadership skills, as well as a means for participants to make valuable connections with leaders in the Memphis community.

This initiative has been successful in creating a forum for interaction across religious, racial, and gender lines based on the common interests of leadership development and community improvement. NEXUS has trained almost 400 current and emerging leaders positioned to build a stronger Memphis community.

NEXUS is unique in that it seeks to duplicate the experienced leader and develop the young, emerging leader through mentorship and relationship. The mentor-protégé relationship is the key component of the NEXUS experience. NEXUS provides a forum where developing leaders can learn proven leadership skills in a mutually challenging environment from top-flight coaches and mentors. It is through this mentor-protégé relationship that NEXUS seeks to cultivate and duplicate principle-centered leaders to build a better Memphis.

*"NEXUS has been a great experience in meeting other professionals whose path I may not otherwise cross. It has been a wonderful way to familiarize myself with others that are focused on improving Memphis in their respective areas of focus."*

**~Mark H. Yancy - Protégé / Major Gifts Coordinator / Methodist Healthcare Foundation**

# FREQUENTLY ASKED QUESTIONS

## Q: What is the time commitment for NEXUS?

Approximately four to five hours each month from August - May.

- A dinner and teaching session from 5:30 p.m. to 8:00 p.m., one Thursday night a month from September - May.
- A one-on-one informal meeting, usually over coffee or a meal, arranged at the convenience of both the mentor and protégé. The purpose of this time is to pursue leadership mentoring goals agreed upon by the two.
- Assigned reading to include no more than three books and various timely articles.
- An annual overnight retreat from Friday evening through Saturday afternoon to kick-off the NEXUS experience each fall.

## Q: How are mentors recruited for NEXUS?

- Mentors are recruited each spring by invitation.
- The NEXUS Board approves a list of mentors. The committee compiles the list from its knowledge of area leaders and from recommendations made by current NEXUS mentors and protégés as well as alumni.
- The selection criterion, set by the NEXUS Board, includes that potential mentors be leaders the committee would like to see "duplicated" in our community.

## Q: How are protégés recruited for NEXUS?

Protégés are recruited three ways:

- A mentor may recruit his or her protégé from a pre-existing relationship.
- MPACT Memphis, a co-sponsor of NEXUS and a Memphis leadership organization for individuals 40 and under, recruits its members who would like to be matched with a mentor.
- NEXUS Alumni and Board members may suggest potential protégés for participation in the program.

*"NEXUS is looking for mentors who are committed to our community and are willing to invest in its future."*

**~Sandy Willson / Senior Pastor, Second Presbyterian Church / Co-Founder of NEXUS**

## Q: How are protégés and mentors paired for the program?

The NEXUS Board and MPACT Memphis utilize detailed questionnaires, as well as personal insight and relationships, to pair mentors and protégés together in complementary relationships.

## Q: What is the cost to participate?

- The program tuition is \$500 for both mentors and protégés and covers the costs of the overnight retreat, curriculum materials, monthly dinners and closing banquet. Corporate sponsors, private donations and grants subsidize NEXUS' expenses so that the program may be offered at a reasonable cost to individual participants.
- All participants, both mentors and protégés, must pay tuition.
- Area companies and organizations offer tuition reimbursement for their employees and members.
- Tuition scholarships are available to both mentors and protégés.

## Q: When is tuition due and are scholarships available for mentors and protégés?

- Tuition in full or a confirmed payment plan is due in August before the fall term begins.
- Tuition scholarships are available for both mentors and protégés through the Wilson Foundation.
- Although scholarships are available, every participant is required to make at least a \$100 personal or corporate financial commitment. Prior experience proves that participants' sense of investment, ownership and accountability are essential to the program's success. NEXUS does not disqualify participants for financial reasons.
- A committee reviews scholarship and grant requests.

## Q: How do I obtain graduate level credit for NEXUS?

Forms from the University of Memphis and Christian Brothers University are available in the NEXUS office for this proven, accredited curriculum. NEXUS participants work with the Dean of the University College for this graduate school offering.

*"As a mentor, I don't know of many things more worthwhile and powerful than the opportunity to make a meaningful investment in someone's life."*

**~Kem Wilson - Mentor / Principal / Kemmons Wilson Companies**



## PAST NEXUS **SPEAKERS**

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**Dr. Tony Aretz** / Academic Vice President / CBU

**Bobb Biehl** / Executive Mentor / Masterplanning Group

**Ruby Bright** / Executive Director / Women's Foundation for a Greater Memphis

**Nancy Coe** / Financial Advisor / Morgan Stanley Global Wealth Management

**Joan Cronan** / Women's Athletic Director / University of Tennessee

**Rose Jackson Flenorl** / Manager / Social Responsibility / FedEx

**Harold Ford, Jr.** / US House of Representative / Congressman

**Micah D. Greenstein** / Senior Rabbi / Temple Israel

**Dr. Carol Johnson** / Superintendent / Memphis City Schools

**Pat Lawler** / Executive Director / Youth Villages

**Robert Lipscomb** / Chief Executive Officer / City of Memphis

**Gordon MacDonald** / Author & Speaker

**Deanie Parker** / President / Soulsville Foundation

**Steve Reynolds** / President & CEO / Baptist Memorial Health Care Corporation

**Shirley Raines** / President / University of Memphis

**Beverly Robertson** / Executive Director / National Civil Rights Museum

**Gayle S. Rose** / Philanthropist / CEO / EVS Corporation

**Gary S. Shorb** / President & CEO / Methodist Le Bonheur Healthcare

**Rita Sparks** / Community Leader

**Brent Stenberg** / Executive Director / Christian Psychological Center

**Dr. Jose A. Velazquez** / CEO / Latino Memphis

**A.C. Wharton** / Mayor / Shelby County

**Sandy Willson** / Senior Pastor / Second Presbyterian Church

**Luke Yancy** / President / Mid-South Minority Business Council

## NEXUS BOARD OF **DIRECTORS**

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**Sandy Willson** / Chairman / Senior Pastor / Second Presbyterian Church

**Audra Bares** / Project Manager / Medical Affairs / GTx, Inc.

**Richard Bourland** / Senior Technical Analyst / FedEx

**Nancy Coe** / Financial Advisor / Morgan Stanley

**Albert Crews** / Senior Strategic Development Manager / AT&T

**Gwyn Fisher** / Executive Director / MPACT Memphis

**Hamp Holcomb** / Strategic Financial Partners

**David Leake** / Attorney / Winchester Law Firm

**Andy McArtor** / Pilot / Instructor / FedEx

**Sally Pace** / Senior Vice President of Marketing / First Tennessee Financial

**Dr. Bev Pray** / Christian Brothers Univeristy

**Don Riley** / Executive Director / Founder / Discipling Men, Inc.

**Bathsheba T. Sams** / Director / Human Resources / International Paper

**Sridhar Sunkara** / Director Information Systems / Center City Commission

**Roby Williams** / President / Black Business Association of Memphis

**Kem Wilson** / Principal / Kemmons Wilson Companies

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### **Our Mission**

To encourage and equip the next generation of community leaders

through proven mentor coaching and teaching.

### **Our Vision**

To build a stronger Memphis community through the duplication of

principle-centered leaders and become a prototype for other communities.

## NEXUS 2010 **SPEAKERS & SESSIONS**

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**August 7-8, 2009**      Your Leadership Strengths

*Opening Retreat*  
Victory Ranch  
Boliver, TN

**September 10, 2009**      Leading Through Change

**Micah D. Greenstein**  
Senior Rabbi  
Temple Israel

**October 1, 2009**      Motivating by Mentoring

**Tomeka Hart**  
President & CEO  
Memphis Urban League, Inc.

**November 5, 2009**      Funding

**Susan S. Stephenson**  
Co-Chair & President  
Independent Bank

**December 3, 2009**      Planning

**Tom Schmitt**  
President & CEO  
FedEx Global Supply  
Chain Services

**January 14, 2010**      Asking

**Bobb Biehl**  
Executive Mentor  
Masterplanning Group

**February 4, 2010**      Building

**Interactive Panel**  
with Community Leaders in  
Non-profit, Corporate &  
Education Sectors

**March 4, 2010**      Ethical Decision Making

**Sandy Willson**  
Senior Pastor  
Second Presbyterian Church

**April 22, 2010**      Dreaming

**Gordon MacDonald**  
Author & Speaker

**May 6, 2010**      Focusing

*Graduation*  
**Bobb Biehl**  
Executive Mentor  
Masterplanning Group

# PAST MENTORS 2004-2009

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Fleet Abston / CFO / Old Waverly Investments

Will Albritton / VP, District Exec. Director/ Ric Nuber YMCA

Mike Allen / Pastor to Young Couples / Second Presbyterian Church

Sally Alston / Administrator / Associated Builders & Contractors of TN

Lavernese Anderson / Supply Planner / International Paper

Rocky Anthony / Pastoral Executive / Second Presbyterian Church

Becky Atkeison / Manager of Executive Development / FedEx

Shali Ledbetter Atkinson / Director of Development and Communications / RISE Foundation

Dr. James G. Avery / Dentist / Avery and Meadows, D.D.S., PC

John Avis / Head of School / Collegiate School of Memphis

Doug Bacon / Executive Director / MPACT Memphis

Kirk Bailey / President / 1st Trust Bank for Savings

JoeAnn Ballard / Sr. Executive Director / Neighborhood Christian Center

Lynn Ballinger / Fixed Income Security Trader / Morgan Keegan

Charles Barnes, Sr / President / Memphis Chemical & Janitorial Supply

Jon Becker / Assistant Minister / Director of Evangelism / Second Presbyterian Church

Dr. Rosie Phillips Bingham / Vice President of Student Affairs / University of Memphis

Earl Blankenship / President and CEO / Mercury Investment Management

Kim Blankenship / Director of Volunteer Ministries / Second Presbyterian Church

Martha Perine Beard / Vice President and Branch Manager / The Federal Reserve Bank of St. Louis

Dr. Neal Beckford / Physician / Otolaryngology Associates of the Mid South

Richard Bourland / Senior Business Analyst / FedEx

Kelvin Bowen / Executive Vice President / Memphis Athletic Ministries

Tim Bowers / Manger of Executive Protection / FedEx

Tom Bozeman / Program Director / For The Kingdom Camp

Brenda Brazley / Director of Donor Relations / Hope Christian Community Foundation

Dr. Phyllis Buford / Vice President of Institutional Advancement / LeMoyné-Owen College

Cindy Burleson / Director of Domestic Affiliate Program / St. Jude

John Burns / Attorney/Shareholder, Tax Department / Baker Donelson

Lee Burns / Headmaster / Presbyterian Day School

Jeanne Carr / Managing Partner / Team Trek Coaching

Gaye Carter / Interior Designer / Shea Design

Allen Chapman / District Sales Manager / The Lincoln Electric Company

Pamela Clary / Financial Advisor / Community Capital

Nick Clark / Partner / Clark & Clark

Barbara Clenin / Owner / Total Health Chiropractic and Rehabilitation Clinic

Darrell Cobbins / Associate / Commercial Advisors, LLC

Nancy Coe / Financial Advisor / Morgan Stanley

Harold Collins / Violent Crime Community Outreach & Research Assistant / Shelby County Attorney General's Office

Jan Conder / Director of Admissions / Presbyterian Day School

Suzanne Copeland / Senior VP, Strategic Marketing Communications / First Tennessee

Dick Cowan / President / Rees Memphis, Inc.

Judge Chris Craft / Criminal Court Judge / Shelby County Justice Center

Holly Craft / Oncology Sales Representative / GlaxoSmithKline Oncology

Susie Craft / Legal Department / SunTrust Banks, Inc.

Albert Crawford / President and CEO / Airways Lamar Business Associates

Albert Crews / Senior Strategic Development Manager / AT & T

Rob Crump / Vice President & Senior Loan Officer / Crump Mortgage

Pearson Crutcher / Executive Director / The Society of Entrepreneurs

Pat Danehy / Vice President / NewSouth Capital Management, Inc.

Heather Davis / Teacher / Briarcrest Christian School

Larry Dormois / Sr. Partner, Dentist / Pediatric Dental Group

Tom Dyer / Wilson Investment Management, LLC

Howard Eddings / Executive Director / Memphis Leadership Foundation

Jimmy Edwards / President / Fluid Power of Memphis, Inc.

Scott Edwards / Dentist / Self Employed

Charles Elliott / ACS / City of Memphis

Buzz Fly / Vice President / Patterson Warehouses, Inc

Dr. Sylverna Ford / Dean of University Libraries / University of Memphis

Dr. Ted Galyon / Orthopedic Surgery / The East Memphis Orthopedic Group

Jacky Gatliff / National Director of Women in Ministry / EPC Ministries

Mike Gatliff / Minister to Middle Adults / Second Presbyterian Church

Sharon Goldsworthy / Mayor / City of Germantown

Franketta Guinn / Executive Director / Memphis Business Academy

Lauryce Graves / VP Merchandising / AutoZone

Rev. Howard A. Griffen / Coordinator for Clayborn Temple / AME Restoration Project

Frank Gusmus / Advisor / First Tennessee Bank

Mike Harris / President / Hope Christian Community Foundation

Jay Harvill / Senior Vice President/Owner / Lipscomb & Pitts Insurance, LLC

Dana Hay / Writer & Editor / Second Presbyterian Church

Steve Hearn / Chief Advancement Officer / Presbyterian Day School

Mark Hendricks / Senior Director / ALSAC / St. Jude Children's Research Hospital

Dr. Kitsie Hendrix / Periodontist / Dr. Kitsie Hendrix

Daniel Henley / Pastor / Journey Christian Church

Bob Hester / Managing Partner / Deloitte & Touche, LLP

Adella Heard / SVP and Assistant General Counsel / First Tennessee Bank, First Horizon Nat'l Corp

Ron Hickman / Senior Vice President / Kemmons Wilson Companies

Hamp Holcomb / Strategic Financial Partners

Don Howdeshell / First Vice President / Morgan Keegan & Co., Inc.

Marilyn Hughes / Manager of Community Relations / Hilton Hotels Corporation

Mark Ivie / CEO / Memphis Networx LLC

Lynn Jackson / Professional Trainer / Russell, Montgomery & Associates

Don Jordan / Chairman / Jordan Enterprises

Jack Joseph / Human Resources Director / International Paper

Kathy Kelley / Owner / K. Design Advertising

Elizabeth Kenworthy Farrar / Executive Director / Memphis Oral School for the Deaf

Eric J. Knowles / Manager / Advanced Toxicology Network

Jenny Koltnow / Executive Director / Memphis Grizzlies Charitable Foundation

Jana Davis Lamanna / Attorney / Black, McLaren, Jones, Ryland & Griffiee

Cayce Lawrence / Associate Professor of Management / Christian Brothers University

Dr. Kitty Lawson / Founder and Executive Director / Victims to Victory

Joyce Lower / President & Owner / Joyce's Signs

Tony Ludlow / Owner/Operator / USMC Fitness BOOT CAMP

Jerry Martin / President / Kemmons Wilson Insurance

Andy McArtor / Pilot & Instructor / FedEx

Harris McCraw / Managing Director / Morgan Keegan & Company

Lola Cremer McCrarey / Director, Rehabilitation Services / St. Jude Children's Research Hospital

Linda P. McVean / Assistant Headmaster / Christ Methodist Day School

Dan Meadows / Dentist / Avery and Meadows, DDS

Melinda Medlin / Consultant & Senior Advisor / Capitol Network, Inc.

Rick Moore / President / Lehman-Roberts Co.

Dwight Morris / Surgeon / Dwight A. Morris Oral Surgery

Olin Morris / Retired

Robyn Murphy / Regional Sales Manager / General Motors

Susan Nash / Director of Women in Ministry / Second Presbyterian Church

Rich Neal / President / FUNDamentals, LLC

Cardell Orrin / Owner/President / Linx Consulting

Calvin Ozier / President & Owner / UWT

Sally Pace / Senior VP Marketing & Communications / FTN Financial Group

Larry Papasan / Chairman / Biomimetic Therapeutics

Jacqueline Payne / Business Systems Advisor / FedEx

Debbie Perkins / IT Services Advisor / IBM Corporation

Zack Perry / Senior Technology Services / FedEx Services

Peter Pettit / Member / Bass, Berry & Sims, PLC

Lewie Polk / Vice President & Community Director / Memphis Athletic Ministries

Dr. Bevalee Pray / Director of Graduate Programs / Christian Brothers University

Allie Prescott / President / Allie Prescott & Partners

Barbara Prescott / VP/Consultant/Licensed Professional Counselor / Allie Prescott & Partners

Boyd Rhodes / Attorney / Wyatt, Tarrant & Combs, LLP

Don Riley / Founder / Executive Director / Discipling Men, Inc

Charlotte Robinson / Retired / Second Presbyterian Church Staff

Whit Robison / Business Applications Advisor / FedEx

Julian Russell / Assistant Pastor for Urban Ministries / Park Cities Presbyterian Church, Dallas TX

Bathsheba T. Sams / Director, Human Resources/ Packaging / International Paper

Ben Scott / Director Solutions / FedEx Solutions

Walter Scott / Management Consultant / Seltmann Scott, LLC

Dr. Sam Shaw / Principal / Berclair Elementary School

Karen Shea/ Financial Planner / Fish and Associates

Phil Sistrunk / Regional Manager / Pier 1 Imports

Harry Smith / Chairman / Schilling Enterprises

Mark Stansbury / Assistant to Vice President / University of Memphis

Brent Stenberg / Executive Director / Christian Psychological Center

Susan Stralka / CEO & Administrator / Baptist Rehabilitation-Germantown

Elizabeth Taliaferro / Capital Campaign Manager / Presbyterian Day School

Robert Tayloe / Real Estate Agent / Hobson Company Realtors, Inc.

Albert Throckmorton / Assistant Head of School / St Mary's School

Nikki Tinker / Vice President, Labor / Northwest Airlink Pinnacle Airlines

Park G. Vestal "Gib" / President / Memphis Athletic Ministries

Michael Vitali / Advisor-Human Resources Development / FedEx Express

Regina Walker / Senior Vice President of Community Initiatives & Fund Distribution / United Way

Burt Waller / Executive Director / Christ Community Health Services, Inc.

Harold Ware / CAO / Second Presbyterian Church

Ruth Warren / CAO / Clark and Clark

Vicki Weber / Secretary & Treasurer / Smith-Ark Farms, Inc

John Wepfer / President / Wepfer Marine, Inc.

Katie West / Co-Director of Women in Ministry / Second Presbyterian Church

Sharon Wheeler / Director of Advancement Services / Baptist Memorial Healthcare Foundation

Lain Whitaker / Teacher / St. Mary's Episcopal School for Girls

Margaret Williams / Accountant / Federal Express

Roby Williams / President / Black Business Association of Memphis

Lewis Williamson / Senior Vice President & Community Specialist / Citigroup Smith Barney

Carolyn Wills / Owner/Architect / Botletree Design Group

Sandy Willson / Senior Pastor / Second Presbyterian Church

Kem Wilson / Principal/Executive Vice President / Kemmons Wilson Companies

Dr. James G. Wingate / President / LeMoyné Owen College

Fenton Wright / Project Manager / The Memphis Shalom Project